	Current Month - December 2024 vs December 2023												
	Occu	pancy	AI	DR	RevPAR Percent Change from December 2023								
December 2024 Monthly Report	2024	2023	2024	2023	2024	2023	Occ	ADR	RevPAR	Room Rev	Room	Room	
United States	53.2%	52.6%	\$156.67	\$151.66	\$83.30	\$79.76	1.1%	3.3%	4.4%	5.0%	Supply 0.6%	Demand 1.7%	
Virginia	50.5%	49.1%	\$136.63	\$131.00	\$58.92	\$55.32	3.0%	3.4%	6.5%	7.9%	1.3%	4.3%	
Virginia	30.376	43.176	\$110.03	\$112.73	\$30.3Z	\$33.32	3.070	3.470	0.576	1.570	1.570	4.570	
Virginia Class Scales													
Luxury	56.2%	51.2%	\$307.45	\$303.66	\$172.75	\$155.45	9.8%	1.2%	11.1%	10.4%	-0.7%	9.0%	
Upper Upscale	55.4%	53.0%	\$175.76	\$167.70	\$97.34	\$88.92	4.4%	4.8%	9.5%	12.0%	2.3%	6.9%	
Upscale	53.1%	50.8%	\$128.22	\$125.44	\$68.07	\$63.67	4.6%	2.2%	6.9%	7.5%	0.5%	5.2%	
Upper Midscale	50.9%	49.7%	\$106.90	\$104.80	\$54.47	\$52.10	2.5%	2.0%	4.5%	7.7%	3.0%	5.6%	
Midscale	47.9%	47.2%	\$79.83	\$77.41	\$38.20	\$36.53	1.4%	3.1%	4.6%	5.1%	0.5%	1.9%	
Economy	44.8%	44.6%	\$61.14	\$61.41	\$27.42	\$27.37	0.6%	-0.4%	0.2%	0.2%	0.0%	0.6%	
Washington, DC	56.2%	52.3%	\$162.06	\$148.18	\$91.15	\$77.53	7.5%	9.4%	17.6%	19.2%	1.4%	9.0%	
Arlington, VA	59.5%	52.3%	\$160.32	\$152.19	\$95.31	\$79.63	13.6%	5.3%	19.7%	18.4%	-1.1%	12.4%	
Alexandria, VA	55.7%	51.4%	\$137.35	\$127.39	\$76.46	\$65.52	8.2%	7.8%	16.7%	16.8%	0.1%	8.3%	
Fairfax/Tysons Corner, VA	58.7%	54.6%	\$148.55	\$140.11	\$87.25	\$76.45	7.6%	6.0%	14.1%	14.8%	0.6%	8.3%	
Suburban Virginia Area	49.1%	48.0%	\$129.95	\$124.53	\$63.87	\$59.72	2.5%	4.4%	6.9%	7.2%	0.2%	2.7%	
I-95 Fredericksburg, VA	52.8%	49.4%	\$94.62	\$91.17	\$50.00	\$45.05	6.9%	3.8%	11.0%	18.6%	6.8%	14.2%	
Dulles Airport Area, VA	59.4%	56.5%	\$121.16	\$111.82	\$72.01	\$63.23	5.1%	8.4%	13.9%	13.9%	0.0%	5.1%	
Norfolk-Virginia Beach, VA	47.9%	48.1%	\$106.44	\$108.18	\$50.94	\$52.07	-0.6%	-1.6%	-2.2%	-1.4%	0.8%	0.2%	
Chesapeake/Suffolk, VA	54.0%	55.8%	\$85.90	\$85.52	\$46.38	\$47.70	-3.2%	0.4%	-2.2%	-0.1%	2.7%	-0.6%	
Newport News/Hampton, VA	50.9%	53.6%	\$83.90	\$88.84	\$40.30	\$47.70	-5.0%	-9.1%	-13.6%	-12.1%	1.8%	-3.3%	
Norfolk/Portsmouth, VA	51.2%	49.0%	\$102.45	\$102.31	\$52.44	\$50.10	4.5%	0.1%	4.7%	4.9%	0.2%	4.8%	
Virginia Beach, VA	42.0%	41.7%	\$102.43	\$109.47	\$45.86	\$45.66	0.6%	-0.2%	0.4%	0.5%	0.0%	0.6%	
Williamsburg, VA	47.4%	47.3%	\$149.13	\$151.02	\$70.76	\$71.45	0.3%	-1.3%	-1.0%	-0.7%	0.3%	0.6%	
3,	11.170	17.570	Ψ.13.13	\$131.0L	ψ, σ., σ	ψ, ι. ι.ς	0.570	1.570	1.070	0.770	0.570	0.070	
Virginia Area	44.8%	44.6%	\$108.88	\$105.33	\$48.75	\$47.01	0.3%	3.4%	3.7%	4.6%	0.8%	1.2%	
Virginia Area (non-MSA)	43.5%	43.3%	\$113.10	\$106.89	\$49.21	\$46.32	0.4%	5.8%	6.2%	8.1%	1.8%	2.2%	
Lynchburg, VA	42.5%	43.4%	\$103.96	\$105.81	\$44.15	\$45.94	-2.2%	-1.8%	-3.9%	-0.5%	3.5%	1.3%	
Blacksburg/Wytheville, VA	43.4%	40.0%	\$97.00	\$92.82	\$42.06	\$37.10	8.5%	4.5%	13.4%	6.8%	-5.7%	2.2%	
Staunton/Harrisonburg, VA	45.9%	42.1%	\$96.83	\$95.13	\$44.41	\$40.07	8.9%	1.8%	10.8%	10.9%	0.0%	8.9%	
Roanoke, VA	49.7%	53.9%	\$100.37	\$96.88	\$49.87	\$52.18	-7.8%	3.6%	-4.4%	-2.5%	2.0%	-5.9%	
Charlottesville, VA	46.2%	48.9%	\$134.31	\$135.17	\$62.07	\$66.06	-5.4%	-0.6%	-6.0%	-3.7%	2.5%	-3.1%	
Bristol-Kingsport MSA	54.9%	45.6%	\$104.97	\$95.92	\$57.59	\$43.77	20.2%	9.4%	31.6%	37.1%	4.2%	25.3%	
Richmond - Petersburg, VA	51.7%	52.0%	\$104.82	\$103.40	\$54.14	\$53.74	-0.6%	1.4%	0.7%	3.3%	2.5%	1.9%	
Petersburg/Chester, VA	47.8%	53.0%	\$87.30	\$84.24	\$41.77	\$44.61	-9.6%	3.6%	-6.4%	-5.1%	1.3%	-8.4%	
Richmond CBD, VA	54.0%	50.1%	\$179.95 \$97.98	\$175.10	\$97.14 \$50.87	\$87.68	7.8% 0.2%	2.8% -1.3%	10.8%	10.8%	0.0% 4.6%	7.8%	
Richmond North/Glen Allen, VA Richmond West/Midlothian, VA	51.9% 52.8%	51.8% 52.4%	\$97.98	\$99.29 \$87.44	\$50.87 \$45.28	\$51.45	0.2%	-1.3%	-1.1% -1.2%	3.4% -1.2%	0.0%	4.7% 0.8%	
Kichinona West/Wildiotillan, VA	32.0%	52.4%	\$05.75	\$07.44	\$45.20	\$45.83	0.6%	-2.0%	-1.270	-1.270	0.0%	0.6%	
VTC Tourism Regions													
Central Virginia	49.6%	50.3%	\$110.04	\$108.74	\$54.58	\$54.72	-1.4%	1.2%	-0.3%	2.5%	2.8%	1.3%	
Chesapeake Bay	43.1%	44.3%	\$108.19	\$98.80	\$46.63	\$43.76	-2.7%	9.5%	6.6%	6.6%	0.0%	-2.7%	
Coastal Virginia - Eastern Shore	36.8%	36.9%	\$95.23	\$96.35	\$35.07	\$35.57	-0.2%	-1.2%	-1.4%	-7.9%	-6.6%	-6.8%	
Coastal Virginia - Hampton Roads	47.8%	48.1%	\$106.19	\$107.79	\$50.75	\$51.89	-0.7%	-1.5%	-2.2%	-1.4%	0.8%	0.1%	
Northern Virginia	56.4%	52.4%	\$132.71	\$125.10	\$74.90	\$65.54	7.7%	6.1%	14.3%	15.5%	1.0%	8.8%	
Shenandoah Valley	43.7%	41.5%	\$93.94	\$93.11	\$41.05	\$38.68	5.2%	0.9%	6.1%	7.1%	0.9%	6.2%	
Southern Virginia	50.4%	49.1%	\$104.77	\$95.71	\$52.85	\$46.99	2.7%	9.5%	12.5%	16.7%	3.8%	6.6%	
Southwest Virginia - Blue Ridge Highlands	47.5%	41.0%	\$108.57	\$102.91	\$51.60	\$42.16	16.0%	5.5%	22.4%	22.1%	-0.2%	15.8%	
Southwest Virginia - Heart of Appalachia	37.3%	42.9%	\$82.93	\$84.14	\$30.96	\$36.13	-13.0%	-1.4%	-14.3%	-8.7%	6.5%	-7.4%	
Virginia Mountains	47.1%	51.2%	\$125.18	\$116.01	\$58.95	\$59.36	-8.0%	7.9%	-0.7%	0.6%	1.3%	-6.8%	
-	COURCE COST	AD DEALTY INC	ORMATION, INC										

SOURCE: COSTAR REALTY INFORMATION, INC.

REPUBLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF COSTAR IS STRICTLY PROHIBITED

	Year to Date - December 2024 vs December 2023											
YTD December 2024 Monthly Report	Occupancy		ADR		RevPAR			Pe	rcent Chang	nt Change from YTD 2023		
	2024	2023	2024	2023	2024	2023	Occ	ADR	RevPAR	Room Rev	Room	Room
United States	63.0%	63.0%	\$158.67	\$156.00	\$99.94	\$98.22	0.0%	1.7%	1.8%	2.3%	Supply 0.5%	Demand 0.5%
Virginia	62.1%	61.9%	\$132.80	\$129.63	\$82.49	\$80.18	0.4%	2.4%	2.9%	3.6%	0.7%	1.1%
			7.02.00	4	7.5	700110				51515		
Virginia Class Scales												
Luxury	60.8%	59.0%	\$316.23	\$311.10	\$192.26	\$183.70	3.0%	1.6%	4.7%	5.8%	1.1%	4.1%
Upper Upscale	67.7%	65.9%	\$195.08	\$186.78	\$132.16	\$123.08	2.8%	4.4%	7.4%	9.2%	1.7%	4.6%
Upscale	66.7%	66.7%	\$151.10	\$148.98	\$100.86	\$99.32	0.1%	1.4%	1.5%	1.7%	0.1%	0.2%
Upper Midscale Midscale	64.6%	64.9%	\$124.88 \$89.87	\$123.01 \$89.97	\$80.73	\$79.88 \$52.91	-0.5% 1.4%	1.5% -0.1%	1.1%	2.6% 0.9%	1.5% -0.4%	1.0%
Economy	59.6% 52.0%	58.8% 52.7%	\$68.50	\$69.97	\$53.59 \$35.62	\$36.48	-1.4%	-0.1%	-2.4%	-2.3%	0.1%	-1.4%
Economy	32.070	32.770	\$00.50	\$05.10	\$33.02	\$30.40	-1.470	-1.076	-2.470	-2.370	0.176	-1.470
Washington, DC	67.8%	66.7%	\$184.88	\$178.91	\$125.36	\$119.39	1.6%	3.3%	5.0%	6.0%	1.0%	2.6%
Arlington, VA	72.6%	70.7%	\$194.59	\$187.05	\$141.20	\$132.23	2.6%	4.0%	6.8%	6.5%	-0.3%	2.3%
Alexandria, VA	65.6%	66.0%	\$157.28	\$152.43	\$103.25	\$100.57	-0.5%	3.2%	2.7%	2.7%	0.1%	-0.4%
Fairfax/Tysons Corner, VA	68.4%	65.1%	\$160.73	\$155.92	\$109.90	\$101.51	5.0%	3.1%	8.3%	9.4%	1.0%	6.1%
Suburban Virginia Area	61.7%	62.6%	\$144.40	\$135.98	\$89.07	\$85.19	-1.5%	6.2%	4.6%	8.7%	4.0%	2.4%
I-95 Fredericksburg, VA	61.2%	62.7%	\$101.28	\$98.65	\$62.00	\$61.90	-2.4%	2.7%	0.2%	1.5%	1.3%	-1.2%
Dulles Airport Area, VA	72.5%	68.8%	\$130.97	\$127.28	\$94.94	\$87.53	5.4%	2.9%	8.5%	8.4%	-0.1%	5.3%
Norfolk-Virginia Beach, VA	61.2%	61.4%	\$129.56	\$129.58	\$79.26	\$79.53	-0.3%	0.0%	-0.3%	0.2%	0.6%	0.3%
Chesapeake/Suffolk, VA	68.2%	70.8%	\$103.01	\$101.26	\$70.20	\$71.68	-3.7%	1.7%	-2.1%	-0.5%	1.6%	-2.2%
Newport News/Hampton, VA	63.7%	64.2%	\$97.27	\$95.91	\$61.99	\$61.54	-0.7%	1.4%	0.7%	2.2%	1.5%	0.8%
Norfolk/Portsmouth, VA Virginia Beach, VA	65.6% 60.8%	66.7% 59.5%	\$122.23 \$160.52	\$117.89 \$163.23	\$80.17 \$97.67	\$78.64 \$97.05	-1.7% 2.3%	3.7% -1.7%	2.0%	1.7%	-0.2% 0.7%	-1.9% 3.1%
Williamsburg, VA	50.8%	51.0%	\$100.52	\$163.23	\$70.84	\$77.05	-0.5%	-3.2%	-3.7%	-4.3%	-0.6%	-1.1%
Williamsburg, VA	30.070	31.070	\$133.32	\$144.17	\$70.04	\$13.33	-0.370	-5.270	-3.770	-4.570	-0.078	-1.170
Virginia Area	56.6%	56.7%	\$122.36	\$119.69	\$69.29	\$67.83	-0.1%	2.2%	2.1%	2.3%	0.2%	0.1%
Virginia Area (non-MSA)	55.0%	54.6%	\$120.06	\$115.95	\$66.01	\$63.36	0.6%	3.5%	4.2%	4.2%	0.0%	0.7%
Lynchburg, VA	56.0%	56.7%	\$121.35	\$119.59	\$67.98	\$67.81	-1.2%	1.5%	0.3%	1.9%	1.6%	0.4%
Blacksburg/Wytheville, VA	54.6%	53.3%	\$117.20	\$114.48	\$63.99	\$61.01	2.5%	2.4%	4.9%	4.5%	-0.4%	2.1%
Staunton/Harrisonburg, VA	55.1%	56.1%	\$106.84	\$108.38	\$58.89	\$60.83	-1.8%	-1.4%	-3.2%	-2.7%	0.5%	-1.3%
Roanoke, VA	60.9%	61.9%	\$109.92	\$107.86	\$66.96	\$66.77	-1.6%	1.9%	0.3%	0.5%	0.2%	-1.4%
Charlottesville, VA	63.7%	64.2%	\$170.69	\$167.53	\$108.70	\$107.55	-0.8%	1.9%	1.1%	1.1%	0.1%	-0.7%
												- 111
Bristol-Kingsport MSA	59.9%	57.2%	\$110.03	\$107.22	\$65.89	\$61.33	4.7%	2.6%	7.4%	7.9%	0.4%	5.1%
Richmond - Petersburg, VA	61.8%	63.0%	\$113.71	\$110.66	\$70.31	\$69.71	-1.8%	2.8%	0.9%	1.9%	1.0%	-0.8%
Petersburg/Chester, VA	62.9%	64.8%	\$94.94	\$90.12	\$59.76	\$58.39	-2.9%	5.4%	2.3%	2.6%	0.3%	-2.6%
Richmond CBD, VA	61.9%	60.0%	\$182.88	\$176.54	\$113.26	\$105.97	3.2%	3.6%	6.9%	5.2%	-1.6%	1.5%
Richmond North/Glen Allen, VA	61.8%	63.7%	\$110.16	\$110.26	\$68.12	\$70.25	-2.9%	-0.1%	-3.0%	-0.1%	3.1%	0.0%
Richmond West/Midlothian, VA	59.2%	61.4%	\$95.46	\$93.17	\$56.50	\$57.23	-3.6%	2.5%	-1.3%	-1.3%	0.0%	-3.6%
· · · · · ·												
VTC Tourism Regions												
Central Virginia	61.1%	62.0%	\$123.74	\$120.30	\$75.63	\$74.60	-1.4%	2.9%	1.4%	2.5%	1.1%	-0.4%
Chesapeake Bay	58.1%	59.1%	\$119.07	\$116.59	\$69.18	\$68.91	-1.7%	2.1%	0.4%	0.4%	0.0%	-1.7%
Coastal Virginia - Eastern Shore	54.7%	54.4%	\$125.43	\$130.55	\$68.55	\$70.98	0.5%	-3.9%	-3.4%	-6.3%	-3.0%	-2.5%
Coastal Virginia - Hampton Roads	61.1%	61.3%	\$129.24	\$129.27	\$78.94	\$79.26	-0.4%	0.0%	-0.4%	0.2%	0.6%	0.2%
Northern Virginia	67.6%	66.3%	\$150.14	\$144.74	\$101.46	\$95.99	1.9%	3.7%	5.7%	6.6%	0.9%	2.8%
Shenandoah Valley	55.1%	55.6%	\$106.74	\$107.70	\$58.86	\$59.87	-0.8%	-0.9%	-1.7%	-1.5%	0.2%	-0.6%
Southern Virginia Southwest Virginia - Blue Ridge Highlands	59.3% 55.5%	58.7% 53.0%	\$108.59	\$106.03	\$64.43	\$62.19	1.2% 4.5%	2.4% 1.4%	3.6% 6.0%	2.5% 6.2%	-1.0% 0.2%	0.1% 4.7%
Southwest Virginia - Blue Ridge Highlands Southwest Virginia - Heart of Appalachia	55.5%	53.4%	\$121.45 \$90.77	\$119.78 \$89.27	\$67.35 \$45.99	\$63.54 \$47.65	-5.1%	1.4%	-3.5%	1.3%	5.0%	-0.3%
Virginia Mountains	57.9%	58.3%	\$126.65	\$118.60	\$45.99	\$69.09	-0.5%	6.8%	6.2%	6.2%	0.0%	-0.5%
riigiiia Woulitailis	31.370	30.370	\$120.03	\$110.00	\$13.33	\$UJ.UJ	-0.370	0.070	0.270	0.270	0.070	-0.070

SOURCE: COSTAR REALTY INFORMATION, INC.

REPUBLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF COSTAR IS STRICTLY PROHIBITED